

SECURITY SALES ASSOCIATE

Position Description

SCI Security, a subsidiary of South Central Indiana REMC, has an immediate opening with our sales team. In business for over a decade, SCI Security offers residential and business monitored security systems, video surveillance and personal emergency response systems in Central and Southern Indiana. Sales compensation structure includes base, commission and bonus; auto allowance; excellent benefits; and, paid time off. If you are interested in joining a growing company that is focused on providing excellent customer experiences in an expanding industry, please send your resume and cover letter to normat@sciremc.com. Accepting resumes till midnight, February 3rd.

Position Specifications

EDUCATION: Minimum of a high school diploma or equivalent

EXPERIENCE: Minimum of four years of sales and customer relations experience in related field; must be proficient in Microsoft Office suite, typing, grammar, overall computer skills, and basic math.

POSITION

QUALIFICATIONS:

- A. Ability to generate and capture qualified sales in residential and business monitored security; video surveillance; and personal emergency medical response systems to meet the company's objectives.
- B. Ability to manage multiple objectives with competing priority levels with demonstrated diligence, effective communication and efficiency
- C. Ability to complete all work with high levels of accuracy and thoroughness
- D. Ability to take responsibility and initiative to proactively identify areas of opportunity for improvement and develop solutions
- E. Requires valid Indiana driver's license, background check and drug screening.

PERSONAL

QUALIFICATIONS:

- A. Ability to maintain a positive attitude and promote unity in a team environment
- B. Ability to maintain consistent work attendance and timeliness
- C. Ability to embrace and manage change

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